

Remuneration report for Beijer Alma AB 2022

Introduction

This report describes how the guidelines for executive remuneration of Beijer Alma AB, adopted by the 2020 Annual General Meeting, were implemented in 2022. The report also provides information on remuneration to the CEO. The report has been prepared in accordance with the Swedish Companies Act and the *Rules on Remuneration of the Board and Executive Management and on Incentive Programs* issued by the Swedish Corporate Governance Board.

Further information on executive remuneration is available in Note 2 Employees on pages 51 - 52 of the 2022 Annual Report. Information on the work of the Remuneration Committee in 2022 is set out in the Corporate Governance Report available on pages 34 - 39 of the 2022 Annual Report.

Directors' fees are not covered by this report. Such remuneration is resolved annually by the Annual General Meeting and disclosed in the Corporate Governance Report on page 34 of the 2022 Annual Report.

Key developments 2022

The CEO summarizes the company's overall development in his statement on pages 2 - 3 of the 2022 Annual Report.

The company's remuneration guidelines: scope, purpose and deviations

A prerequisite for the successful implementation of the company's business strategy and safeguarding of its long-term interests, including its sustainability, is that the company can recruit and retain qualified personnel. To this end, the company must offer competitive remuneration. The company's remuneration guidelines enable the company to offer senior executives competitive total remuneration. Under the remuneration guidelines, executive remuneration is to be on market terms and may consist of the following components: fixed cash salary, variable cash remuneration, pension benefits and other benefits. Variable cash remuneration is to be linked to financial or non-financial criteria. These criteria may comprise individualized, quantitative or qualitative objectives. The criteria are to be designed so as to contribute to the company's business strategy and long-term interests, including its sustainability, by for example being clearly linked to the business strategy or to promote the senior executive's long-term development.

The guidelines are found on pages 51 - 52 of the 2022 Annual Report. During 2022, the company complied with the applicable remuneration guidelines adopted by the general meeting of shareholders. There have been no deviations from the guidelines and no derogations from the decision-making process that, according to the guidelines, is to be applied when determining remuneration. The auditor's report regarding the company's compliance with the guidelines is available on www.beijeralma.se/investor-relations/arsstamma/. No remuneration has been reclaimed.

Table 1 – Total remuneration to the CEO 2022 (SEK 000s)

Name of senior executive	1 Fixed remuneration		2 Variable remuneration		3 Extraordinary items	4 Pension cost	5 Total remuneration	6 Proportion of fixed and variable remuneration ***
	Basic salary*	Other benefits**	One-year variable	Multi-year variable				
Henrik Perbeck (CEO)	4,650	31	3,170	-	-	1,215	9,066	65/35

* Including holiday pay of SEK 150,000.

** Company car and health insurance benefit.

*** Pension costs (column 4), which pertain entirely to basic salary and are contribution defined, have been recognized entirely as fixed remuneration.

Share-based remuneration

The company has not decided to introduce any share-based or share price-based incentive programs.

Application of performance criteria

The performance criteria for the CEO's variable remuneration have been selected to deliver on the company's strategy and to encourage behavior that is in the long-term interests of the company. In the selection of performance criteria, the strategic objectives and short-term and long-term business priorities for 2022 have been taken into account.

Table 2 – Performance of the CEO in the reported financial year: variable cash remuneration

Name of senior executive	1 Description of the criteria related to the remuneration component	2 Relative weighting of the performance criteria	3 Measured performance (a) and actual award/remuneration outcome (b)
Henrik Perbeck (CEO)	Growth in earnings per share 2022	75%	100% (a), kSEK 2,633 (b)
	Return on capital employed 2022	25%	61 % (a), kSEK 537 (b)

Comparative information on changes in remuneration and company performance

Table 3 – Comparative information on changes in remuneration and company performance, year 2021 compared to 2022 (SEK 000s)

	2022 vs 2021	2022
Remuneration to the CEO	+1,009 (+13%)	9,066
Group operating profit*, MSEK	+104 257 (+13%)	879,075
Remuneration per employee**	+205 (+14%)	1,691

* Excluding capital gain from divestment of Habia Cable of MSEK 352.

** Average remuneration based on the number of full-time equivalent employees in the Parent Company (excluding members of Group management).